RON MUHLENKAMP Founder Muhlenkamp & Company, Inc.





2/16/2022 Presentation

Graph 1 Industry Cota Price to book P/B 1959- 1971 Return on Equiry 6 5 4 3 and a state when the summer has 2 1.01.01.02.0 8 18 ROE 10 12 22 6 14 16 20 . Q

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Graph Z Industry Data P/B 1959-1971 Price to book Exponential Curve y=bar Return on Equiry Ь Square Low Curve y= b+ax2 Wm. D. Witter Straight Line 4 y=b+ax 3 Z 4 8 ROE [0 12 22 14 20 16

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Graph 3





Graph 5 Formula 9 frice Book 6 8,5 + Gt Dodd 33 С 2 7 Ŧ • 3 14 6 2 5 4 3 2 111 .24 14 ,16 118 ,20 .22 0 .04 .08 .10 02 ,06 12 ROE (= Growth)











1 . . Graph 3 8 Price Book = a (ROE) 2+,35 Data from Presiness Week Morch 24 197 8 Portoes As of Feb 28 1975 Wm. D. Wilter Data the second contracts 225.1 3 Inflation = 7% 2 2 .18 .02-106 ,10 ,12 14. .16 .04 108 ,20 .22 ,24 ROE







A Structure for Evaluating Common Stocks – Graph 9





A Structure for Evaluating Common Stocks – Graph 10



"With inventory valuation and capital consumptio adjustments Source: Federal Reserve Bank of St. Louis

Found in the Wall Street Journal 2022.02.06 in "What We Don't Know About the Stock Market"



Corporate Profit Margin



Employment Costs (W-2: Married Filing Jointly; No Dependents)

Employee's Deductions Gross Wage ¹	January 1996 \$36,000	January 2006 \$40,000	January 2019 \$48,000
 FICA Social Security (6.2%) 	2,754	3,060	3,672
 Medicare (1.45%) 			
Federal Withholding	3,626	2,714	2,834
PA State Withholding	1,008	1,228	1,474
PA State Unemployment Insurance (PASUI)	11	36	29
Occupational Tax	10	10	N/A
Local Services Tax	N/A	N/A	52
Local Earned Income Tax	360	400	480
Employee's Take-Home Pay	\$28,231	\$32,552	\$39,459
Employer's Costs			
Gross Wage	\$36,000	\$40,000	\$48,000
FICA	2,754	3,060	3,672
 Social Security (6.2%) 			
 Medicare (1,45%) 			
Health Insurance	4.207	13,765	19.819
PA State Unemployment Insurance (PASUI)	167	267	772
Federal Unemployment Tax (FUTA)			420
Employee's Cost to Company	\$43,128	\$57,092	\$72,683
Pension/Profit Sharing Contribution ²	9,000	10,000	12,000
Employee's Cost to Company	\$52,128	\$67,092	\$84,683
Ratio of Employee's Cost to Company to Employee's Take Home Pay			
Pre-Profit-Sharing Contribution	1.53	1.75	1.84
Post Profit-Sharing Contribution	1.85	2.06	2.15

1 Based on the U.S. median income.

² Based on maximum allowable by law: 25% of gross wages.

Corporate Office • 5000 Stonewood Drive, Suite 300 • Wexford, PA 15090-8395 • (877)935-5520 www.muhlenkamp.com • info@muhlenkamp.com



Employment Costs

Share of US households using specific technologies, 1860 to 2019

100% Flush tailet Running water Vacuum Refrigerator Electric power Radio 80% Household refrigerator Colour TV Cellular phone Microwave Automobile 60% Computer Home air conditioning Dryer Smartphone usage Washing machine Tablet 40% Landline 20% 0% 1920 1860 1880 1900 1940 1960 1980 2000 2019

Source: Comin and Hobijn (2004) and others Note: See the sources tab for definitions of adoption rates by technology. OurWorldInData.org/technology-adoption/ • CC BY



Technology Adoption U.S. Households – 1860 - 2019

U.S. Personal Consumption Expenditures Per Capita 1950, 1980, and 2010

(Real 2010 dollars)



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